

INTELLIGENT TECHNOLOGY

HOW IT CAN BENEFIT LANGUAGE SERVICE PROVIDERS FOR TELEPHONE INTERPRETING

Contact us if you want to know how to get started with a Telephone Interpreting business, or improve your existing Telephone Interpreting service





MITON SYSTEMS

- We will be talking about a Telephone Interpreting Platform and how it relates to Intelligent Technology
- How Intelligent Technology can benefit a Language Service Provider (LSP)
 - To automate the processing of connecting a Client with a LSP's interpreter
 - Custom billing setup on a per Client basis.
 - The Option to have operator interaction with the Client during a call
 - Log all the transactions to enable the LSP to bill the Clients and pay their Interpreters
- Provide reports to enable analysis and problem solving
 - Detailed session reports showing call flow during session
 - Interpreter performance analysis
 - Language usage statistics
 - Historical performance dashboard

This is not a sales pitch; rather information about what you should be looking for in a system





CLEAR VOICE INTERPRETING SERVICES

- A Language Service Provider that use Miton technology for their telephone interpreting service and face-to-face booking
- The benefits of using the their iLClient and iLInterpreter Apps
- How to access the technology
 - White Labeling and other ways

Clear Voice can help you access this technology with minimum effort





Why we are qualified to talk about technology

- Miton Systems are a technology company that has over 20 years experience in the telephony market.
- We started building high integrity systems that conferenced telephone participants.
- We soon learned that failure of our equipment could have serious effects on the clients who were using them.
- We developed strategies to ensure reliable, secure systems for maximum availability.
- We don't know a lot about the markets our clients operate in, but we are great at listening to requirements and providing the features to win and maintain their business.
- Simple to the user, but very high tech behind the system

Great products come from great customers.





Telephone Interpreting market, not taking advantage of what intelligent technology can offer

- Seeing an increase in on-demand Telephone Interpreting
 - Tighter budget demands driving this increase
 - Especially in Public Sector and Health care
 - Increased telephone throughput can be difficult to manage with existing internal systems.
- Innovation in management of Interpreting slow to appear
- Low-tech, manual processes
- Providers specialising in Face to Face Interpreting have small Regional Footprint
- Existing systems have evolved
 - Resulting in un-connected, outdated manual solutions that LSP's are outgrowing





We Are Surprised to find...

Labour Intensive Operation

- How Manual Companies Operations Are
 - Spreadsheet based systems
 - Manually scheduling Interpreters availability
 - Labour Intensive client to interpreter connections
 - Inaccurate manual processes for billing
 - Few statistics or useful monitoring
- Mixture of Solutions
 - Multiple Spreadsheets
 - Use of some PBX Functionality
 - Off the shelf products
 - Manual Billing
- LSPs want to get into telephone interpreting, but think the set-up and management is too hard.



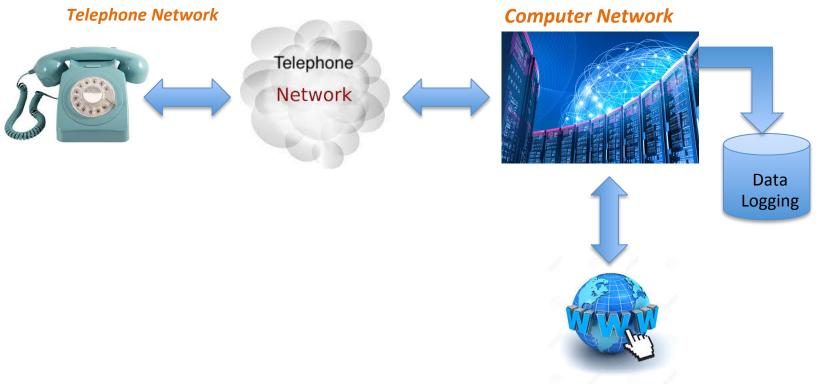


- Replacing human intervention with technological systems, making information more manageable and useful.
- Enables personnel resources to be allocated more efficiently.
- Of course, the ultimate goal is to achieve a better user experience and improved security and profitability.





Connecting Telephone Networks and PC Networks together



Seamless, Bi-Directional Exchange of Data Between Telephony and Computer Networks





- Closely Coupled Relationship between telephone, highly intelligent computer and data processing system
- Access to high-tech, secure, online platforms
- Ideally no in-house technical resources needed
- LSP screens need to be easy to use, whilst taking advantage of underlying hidden high technology
- Internet browser based, which means all the screens/interfaces that enable monitoring and control by the LSP are where ever there is Internet connectivity.
- LSP should not need any specialist equipment or technological knowhow





Ideal System Components

Objective: A Client calls the system, interacts with the voice prompts and the system finds a suitable Interpreter and connects the two parties. A third party can be added as required.

Components:

- Web browser based interfaces
- Client Database and Billing Set Up
- Interpreter Database and Skills Set up
- Billing
- Operator Screen
- Interpreter availability and performance analysis
- Reports and Statistics
- Smartphone Apps





	"Secure, Reservation-less, Instant Access"	
	Demonstration Site	
/ 68	INTERPRETERS SET AVAILABILITY HERE	
/ 🕫	Interpreters Go Here: lang2.miton.co.uk/login.php	
	Administrators Log In Here	
	mikeq@miton.co.uk	0
	(CaSe sEnsiTivE)	
	Remember Me Login	
3	(i) Administrator Lost your password? (i) login problems?	
	Local Time - Mon 17 Sep 2018 5:31:06 pm	
	Brief Overview PDF System Overview PDF	
	Operator Screen PDF 🕑 Visual Tutorials	
	PID:1 hostname: miton4 host: lang2.miton.co.uk	
	DEMO SITE	





SYSTEMS LTD interpreting services





Clients Management Screen																						
🛛 Cu	ENTS -														_							
Expand Side Terror Client News Rate Charges for Rate Period Charges for Initial S				Rounding	Language	anguage Overrides Notes	C 11															
for Sites	Edit	Type	Client Name	Period									Default	Default Agency Duration hh:mm:ss Default	Default	Agency	Minimum Period hh:mm:ss hh:mm:s	hh:mm:ss	Overrides	Notes	Sites	j
V	X	Cust.	Test Client	1 min.	£0.60 (60 p/min)	£0.60 (60 p/m	nin) 0:05:00	£0.80 (80.00 p/min)	£0.90 (90.00 p/min)	0:00:00	0:00:01	1	X	5)							
	SITES	/DEPAR			ADD SINGLE ST Site/Department		DD MULTIPLE SITE Pre-selected Lar	s [Level 3] New (20/06/17)_ guage Access		Telephone	Not	es C	ontacts		_							
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r	x	Live	e 33411	Te	st Site 2						2	1	1	×								
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	X	Live	982578	Tes	st site 3						2	1	1	X	(
۵		Live			st site 3 st Site 4						2		1 0	×	(





New features (01/03/17) Return	Interpreter
Update Client Test Client	Update
ID:	C190 PID: 1
Client Name:	Test Client
Client Type:	Customer 🛊
Account Status:	Active \$
Accounts Ref:	
Face-To-Face Interpretation Enabled:	✓ ① New (02/08/16)
Address 1:	
Address 2:	
UK County:	\$
Post Code:	
Country:	\$
Main Telephone:	
Sector:	Sub Sector: None
Sales Manager:	Account Manager:
Client Interpreter Telephone Type Preferences:	No Preference
CONTACTS FOR TEST CLIENT [CAN HAVE LOGIN CAPABILITY] SADD CONT	ACT [LEVEL 3] 🕖
Edit Status Name Login Email	Login Pswd Notes Tel Mobile Email Date Added
Live Dr Test Client testclient@it-advantage-ltd	.co.uk mikeq 🕣 📝 30 Oct 2017 🗵





CLIENT CHARGING PARAMETERS

Important Note: Call charges are calculated immediately at the end of the call, using the values of these settings that are current at the time. Any changes made to these settings will only apply to calls that finish after the changes are made. The system does not go back and recalculate charges for past calls.

Þ	Examples	for Combin	nation of Charging P	arameters. [Click to	View]					
	Charge for all calls from start of call, whether an interpreter was found or not:									
		Only	charge for calls tha	t found an interpret	er, but cha	arge from start of c	all: 🖸			
	Only c	harge for c	alls that found an ir	terpreter from time	the inter	preter was connect	ed: 🔘			
No	rmal Rates									
				Rate Perio	od: 1 m	nin - per minute (D	efault) 🛊 🕧			
	Default Charge For Rate Period (Using Interpreter): 60 (pence) (pence/min=60.00) ()									
	Default Charge For Rate Period (Using Backup Agency): (pence) (Charge for Rate Period will be used. pence/min=60.00) () 🔀							Х		
INT	INITIAL CALL SEGMENT CHARGE MODIFIERS									
	Initial Segment Charge for Rate Period: (Using Interpreter) 80 (pence) (pence/min=80.00) ()									
Ini		-	-	Using Backup Agend			ce/min=90.00) 🕧 🛽			
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	NER GETTING				_					
			Minimun	n Chargeable Durati	on: 00	¢ 🕧				
			Call Charg	e Rounding Up Peri	od: 1 s	ec - per second (De	fault)	\$		
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			Charges for	Rate Period	C	harges for Duration of I	nitial Segment			
Edit	Language	Rate Period	Default	Agency	Duration hh:mm:ss	Default	Agency	Rounding Up Period hh:mm:ss	Minimum Chargeable Duration hh:mm:ss	
2	Albanian	1 mins.	£0.90 (90 p/min)	£0.90 (90 p/min)	0:00:00	£0.00 (0.00 p/min) £0.00 (0 p/min)	0:00:01	0:04:00	X





Update Site/Department	
Client [ID] Name	Test Client
Site/Department ID Name:	Test Site 1
Status	Enabled 🗘
Main Site/Department:	M
Site/Department Name:	Test Site 1
Address 1:	
Address 2:	
UK County:	\$
POST CODE:	
Country:	\$
Main Contact Name:	
Main Contact Email:	
Main Telephone:	
•	Site Access PIN Code = 17886
Dedicated Site Telephone Access Number:	Not Set () New (20/6/18)
Pre-Selected Language:	Romanian [Code 029] [Num Ints. 0]
CONTACTS FOR TEST CLIENT [CAN HAVE LOGI	A CAPABILITY] SADD CONTACT [LEVEL 3]
Edit Status Name Login Er	nail Login Pswd Notes Tel Mobile Email Date Added
☑ Live Tester Forsite site_354	@it-advantage-ltd.co.uk mikeq 📝 🕺 30 Oct 2017 🔀
Site Notes: New (25/1/17	
REGISTER AUTO-ACCESS TELEPHONE NUMBERS F	R SITE Y INSERT NUMBER ()
Edit Telephone Number 🕧	CID Name 🕧 Lang.① Updated Added
	will not be automatically recognised and will need to enter Code elephone access numbers which require a caller ID.





Main Index Add New Interpreter [Level 3]	erview
Interpreter Management Screen (Will refresh every 180 seconds) (Sys Admin View 🕧)	ige Area
Search Criteria:	
Somr By ORDER ORDER ORDER Search Search Search Search	Clear
Filters:	
Language skill: ([n] after language Code indicates Number of Telephone Interpreters.) ALL Code Contains: New (2205/17)	
First Name Like: Surname Like: GENDER Interpreter ID Contains: County:	
Show Registered Numbers Show Languages Show Having Graded Language Skill New (12/11/17) Display Awaiting References Checks DBS Certified New (06/03/19) APP Users New (04	8/03/19)
CALL STATUS: O All Unavailable On-Call All Deleted Authorised Awaiting authorisation De-authorised All Translation	
Push Messaging: Send Push Message To Interpreters With App [MAX Characters = 235]	
Header: From: Demo. Service Provider	-
Failed Calls: Important Note:	
Notes on how Interpreter is called (Click to view) New (3011/16)	
Edit Code 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	ded
2/942 93949 Mr Tony Mountifield M Ti Yes (1) View 1 Authorised Unavailable 01962865714 ① 14:51 on 25 Apr 2013 14:50 on 25 Apr 2013 No Hampshire 15 Au	ug 17 🕱
2932 91362 Mr Mike Quelch M TI Yes (2) Yew 2 Authorised Unavailable 01923286501 1 5:49 on 13 Oct 2014 15:48 on 13 Oct 2014 No Borders 10 Au	ig 17 🕱
Records 1 to 2 of 2	
Main Index	Y Logo





Interpreter Setup

dit	Live	Number	Mobile	Failures	Last Failure	Updated	Added	
781	No	01923286501	No	0		26 Sep 201	7 26 Apr 201	3 💢
724	No	01923321321	No	0	2013-01-10 10:07:27	11 Jul 201	6 19 Dec 201	2 🔀
LAN	GUAGE	Skills 🔰 Add	Language	E				
Edit		[Code] Langua	ge	Rate	Native Speaker	Grade	Added	
119	9 [0	65]Albanian		30	Yes	2	19 Jan 2018	×
157	⁷⁹ [1	22]Japanese		30	No	2	19 Jan 2018	×
Qua	LIFICAT	IONS 🎽 ADD QU	JALIFICATIO	N				
			D	escription		Added		
E	Edit			cooription				
	112	BA in interp	_	compnen		2017-06-	06	X
2		BA in interp Community	reting			2017-06-		×
5	112	Community	reting Level-3		Now (01/08/17)			
5	112	Community	reting Level-3		S () New (01/08/17)			



Interpreter Setup (Cont.)

ACCOUNT REFERENCE	
ID:	932 Update
Authorisation (Active or Not):	Authorised 🗘 🕡
Suspended	Email Login Details ()
Deleted:	
References Checked OK:	Vew (02/08/16)
DBS Certified:	New (02/08/16)
Accounts Ref:	ABC
On Payroll:	
Change PIN CODE:	Interpreter Code = 91362 (j)
Default Telephone Interpreting Rate:	30 (Default Pence Per Min) () New (16/01/18);
Default Face2Face Rate:	15.00 \$ ()
SERVICE SKILL PROVISION New (02/08/16)	
Telephone Interpretation Skill:	Vew (02/08/16)
Face-to-face Interpretation Skill:	New (02/08/16)
Translation Services Skill:	New (02/08/16)



Interpreter Setup (Cont.)

Gender:	Male 🗘
Title (Mr,Mrs etc):	Mr \$
First Name :	Mike
Last Name :	Quelch
Telephone:	01923 286501
Mobile Phone :	
Email:	mikeq@miton.co.uk
Speciality:	Health Care 💠
Nationality:	British \$
Address	
Address:	123
Address:	
County:	Borders \$
Postcode:	
Country:	United Kingdom \$
Lattitude/Longitude:	
UK Based?:	
Status Notes:	
General Notes:	1
Modified :	10 Aug 2017 Added : 19 Dec 2012
	Update



Interpreter Line Reports

Reports

ANALYSIS

- Real-Time In-Progress Sessions Report
- Sessions Report (+Recordings)
- Interpreter With Activity In Period(Level 3)
- Interpreter With No Activity In Period(Level 3) New (17/04/18)
- Interpreter Audit Report (Level 3)
- Backup Number Activity Report (Level 3)
- Backup Number Analysis Report (Level 3) New (10/12/18)
- Client Spend by Client (Level 3)
- Client Spend by Site (Level 3) New Feature (11/01/19)
- Client Interpreter Requests (Level 3)
- Call Failure Causes (Level 3)
- Usage Minutes by Year and Month (Level 3)
- Logins Report (Level 3) New (09/05/17)
- Interpreter Numbers Analysis (Level 3) New (09/08/18)
- Interpreter Availability Report (Level 3) New (09/05/17)
- Interpreter Holidays Report (Level 3) New (02/08/17)
- Usage Graph (Level 3) New (02/10/17)
- Language Analysis By Site (Level 3) New Feature (26/07/18)
- Language Analysis By Client (Level 3) New Feature (18/12/18)
- Language Analysis By Week (Level 3) New Feature (12/01/19)
- Backup Calls Analysis (Level 3) New Feature (16/08/18)
- Transactions Analysis Report (Level 3) New Feature (22/01/19)
- Transactions Outcomes Report (Level 3) New Feature (04/02/19
- Call Outcomes Report (Level 3) New Feature (20/03/19)
- Call Detail Report (Level 3) New Feature (30/05/19)
- Session Statistics Report (Level 3) New Feature (3/06/19)
- Call Rating Protictics Repetring 131 New Centure 1250019

INVOICE & PAYMENT - DATE RANGE (LEVEL 3)* Clients Call Records Clients Call Records (using backup number) Interpreter Payment Report Generate Excel Billing Files MAIL LISTS (LEVEL 3)" ■ Interpreters Report ① New (14/12/17) Client Contacts Updated (14/12/17) Site Contacts Updated (14/12/17) SYSTEM INFORMATION (LEVEL 3)* Client Default Rates Report New (05/2/18) Client Site Caller IDs Report Sites PIN Code list Interpreter skills list New (05/12/16) Users with logins New (12/10/17) CLIENT APP REPORTS (LEVEL 3) USAGE TIPS: ()) Users Sessions Requests Transactions App Store Links





Reports (Cont.)







Reports Index						
Generate B	Excel Billing Files					
DATE RANGE						
Start Date	End Date					
	Generate Clients Excel File: Clients					
	Generate Interpreters Excel File: Interpreters					
Select Month	Aug 2018 🗘					
	Generate Hosting Excel File: Hosting					





- per second automation of calls and billing
- operate from anywhere there is internet capability not office bound
- can operate 24 x 7 calls can be operator attended or unattended
- Increased efficiencies without a big investment in new technology
- rapid connectivity of clients to interpreters and/or third parties
- lower administration costs
- differentiation in the marketplace by providing detailed accurate reporting and billing
- better control over your telephone interpreters using call statistic analysis reports including answer time and availability
- your own technical resources are not needed
- no additional telephone lines or telephony infrastructure required
- highly resilient and secure online platform
- minimal internal administration but with full control over the service you provide
- Try before you commit





Client & Interpreter Apps

- Client App to simplify the process of connecting to an Interpreter
- Interpreter App to make it easy for Interpreters to set their availability and receive push messages

Clear Voice will talk about their Apps.





CLEAR VOICE INTERPRETING SERVICES

- A Language Service Provider that use Miton technology for their telephone interpreting service and face-to-face booking
- The benefits of using the iLClient and iLInterpreter Apps
- How to access the technology
 - White Labeling and other ways

Clear Voice can help you access this technology with minimum effort





#TwoTapsToTalk

- Able to be used when people are mobile and out of the office
- Faster (by about 20 seconds)
- Select your favourite languages
- Technology offer which is important when winning contracts or new clients
- Easy to use
- Able to track calls by phone number
- New market for overseas and business travelers







Clear Voice Client App







White labeling

- No outlay in system investment and staff training
- Seamless service for clients
- Access to a bank of interpreters
- Switch to on demand instantly
- Cost effective
- Back up staff

Other ways

- Switch to offering service in-house
- Continue with pre-booking by using system for per second charges and automated billing
- Only use the app
- Use a back up service during set up





Questions?

Contact us if you want to know how to get started with a Telephone Interpreting business, or improve your existing Telephone Interpreting service

